

DISCOVERPOINT





Overview

Discoverpoint Holdings (Group) LLC. (“Discoverpoint”) is a Private Equity Holding Company with an operating focus on the Pan-African market sectors.

From our early beginnings in 2005 as DT Global Enterprises Limited, a Trading and Advisory Firm focused on Africa, we are now at the forefront of the largest emerging markets.

Through our operating groups we provide Advisory, Investment Banking, Asset Management and Private Equity services to our clients.

Our Vision

To be the conduit that connects the global market to sub Saharan Africa.

Our Mission

To build a strong footprint as a Pan-Africa-Focused group and continuously create and add value to participating transactions.





Overview	Strategy	Business Model	Solutions	Team	Social Responsibility	Contact Information
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Our Strategy

Demand Driven Relationship Based Strategy.

Our focus is to build and foster relationships within the high demand sectors in the African markets.

Our Sectors

- Energy & Power
- Oil & Gas
- Financial Services
- Commodities
- Infrastructure

Our Approach

At Discoverpoint, we bring the full range of our market knowledge, transaction expertise and strategic advice to assist our clients as they make key decisions about their Company or transactions.

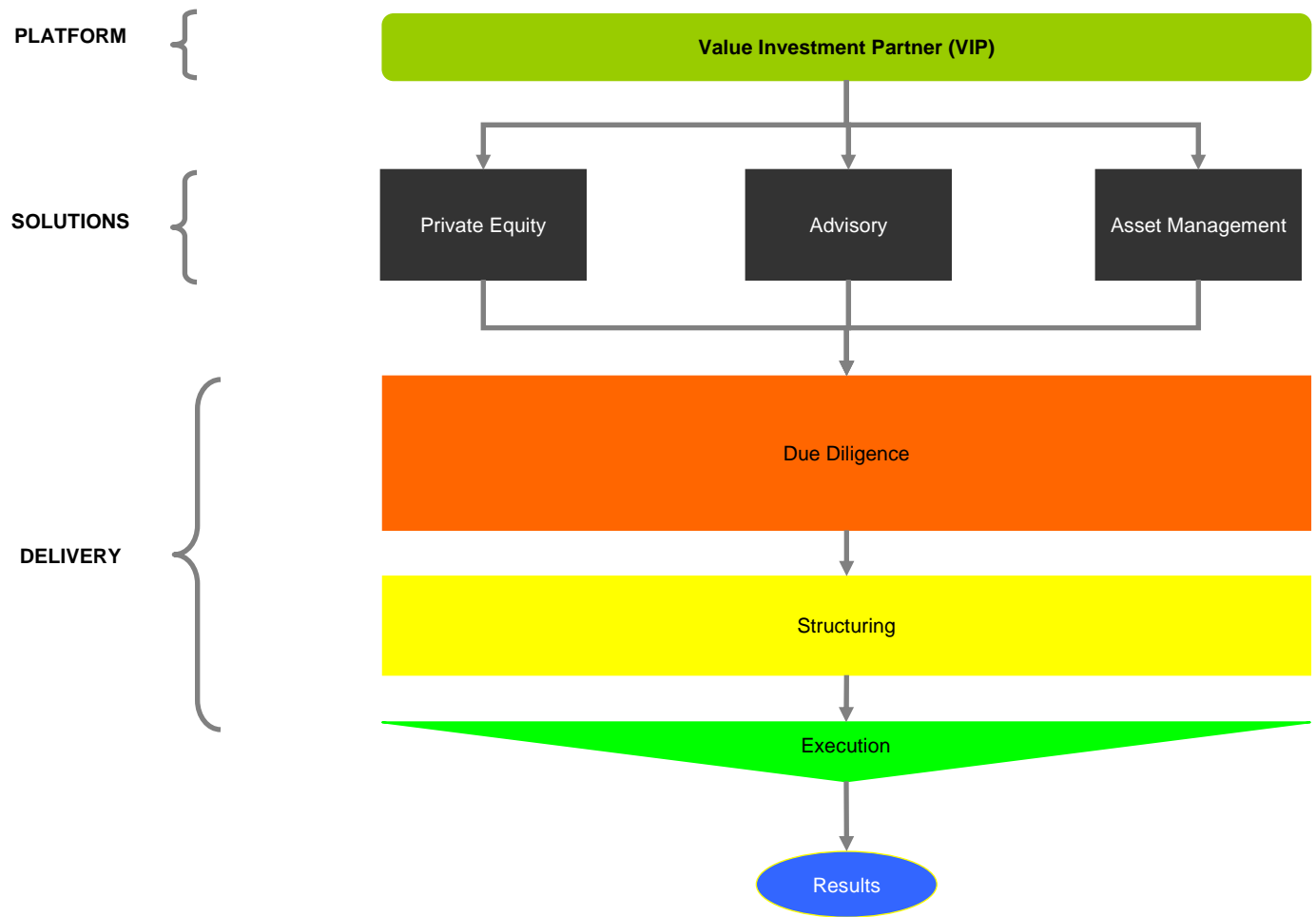
We focus on assisting our clients get maximum value during our engagement.

We measure the success of our process by the results produced for our clients.





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Private Equity

Discoverpoint Capital is our Private Equity Platform that invests in transactions focused on Sub Saharan Africa.

Offices in New York (USA)

Solutions

- Venture Capital (\$0.5 - \$5mm)
- Expansion Capital (\$10mm and up)
- Strategic Capital (\$25mm and up)

Strategy

Active Lead (Majority & Minority Positions Possible)

Contact Information

Eric Olojugba, Senior Partner

Tel: +1 646 785 5308
Email: eric@discoverpoint.net

Advisory

Discoverpoint Capital Partners is our Financial Advisory & Investment Banking Platform that focuses on transactions originated out of Sub Saharan Africa.

Offices in Lagos (Nigeria) and Kampala (Uganda)

Services

- Financial Advisory
- Mergers & Acquisitions
- Capital Raising
- Project & Structured Finance

Strategy

Active Lead (Co-Lead and Joint Lead possible)

Contact Information

Gbenga Sonuga, Partner

Tel: +234 805 167 2127
Email: gbenga@discoverpoint.net

Asset Management

Discoverpoint Assets is our Asset Management Platform with a focus on alternative products for investor interested in the African markets.

Offices in Mauritius (DMA Capital Group Ltd)

Products

- Fixed Income
- Structured Products
- Private Client
- Alternative Investments

Strategy

Direct or Indirect Advisory and Management

Contact Information

Dennis Aliga, CEO, DMA Capital Group Ltd.

Tel: +256 758 77 0530
Email: daliga@dmacapital.com

LEGAL DISCLAIMER

Discoverpoint Holdings LLC is not a USA dealer, broker or investment advisor and does not participate in any offerings in the USA. There are no offerings of securities are made in this document; all securities are offered exclusively through select broker dealers under the strategic partner portfolio of firms



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<p>Kris Oribabor <i>Managing Partner</i></p>	<p>15 yrs experience in corporate finance, project & structured finance and risk management He has over \$500 million in transaction experience in the financial, oil and gas, energy and technology sectors Worked at Hess Oil, DVRPC, Getty Petroleum, Step-X and Luk Oil Americas Obafemi Awolowo University (Accounting). Bachelors in Accounting from Rutgers University (USA)</p>
<p>Eric Olojugba <i>Senior Partner</i></p>	<p>15 yrs experience in finance, strategy, M&A, equities, trading and emerging markets (Africa) He has over \$500 million in transaction experience in the global market place. Advised clients such as The Hartford, UBS, Lehman Brothers, Morgan Stanley, Merrill Lynch, Bank of Tokyo Bachelors from University of Manchester (UK), MBA from City University of New York (C.U.N.Y). He is also a registered securities principle with series 7, 24 and 66 licenses (FINRA/SEC)</p>
<p>David Omoqui <i>Senior Partner</i></p>	<p>15 yrs experience in financial markets, trading, investment banking and business development. Over \$100mm in transaction experience in the emerging markets (Africa) space. Founded of DT Global Enterprises. Advised clients such as Evergreen Securities, Wachovia Securities Worked at financial firms in the London (UK) area, focusing on emerging market transactions Bachelors in Accounting from University of Westminster (UK)</p>
<p>Omari Thomas <i>Senior Partner</i></p>	<p>10 yrs experience in the financial services business development and asset management arena Transaction experience of \$500mm in advising and structuring asset management products Worked at Merrill Lynch, Janney Montgomery Scott and New York Life. Bachelors from Rowan University, holds series 7 and 66 licenses (FINRA/SEC)</p>
<p>Chris White <i>Partner</i></p>	<p>20 yrs experience in financial services, investment banking, trading and mergers & acquisitions. He has over \$5BB in transaction experience focused on the USA, African and Asian markets. Advised clients such as Hess oil, American Insurance Group (AIG), Exxon-Mobil, Pemex, Chevron and Shell. Attended Texas Christian University with a focus on finance.</p>
<p>Gbenga Sonuga <i>Partner</i></p>	<p>20 yrs experience in financial services, business development, broker dealers and investment banks He has over \$500mm in transaction experience focused on Africa and Europe. Worked at BW Assets, PriceWaterhouseCoopers, HSBC London, Danesfield Securities, City Equities (UK) BSc (Hons) in Actuarial Science. MSc in Actuarial Management from the City University of London.</p>



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Social Responsibility

At **Discoverpoint** we ascribe to the highest standards of corporate social responsibility. We have specific policies to address human rights, employment standards, environmental policies, relationship with stakeholders, integrity and conduct, and our relationships with the communities in which we operate.

We have established Discoverpoint Foundation, to promote social responsibility at our group.

Contact: Patricia Omoqui, Director

Email: patricia@discoverpoint.net

Employments Standards

Promotes equal opportunity for its employees and does not discriminate on grounds of gender, disability, color, age, race or ethnicity, or marital, social, religious or HIV status;

Compensates its employees at a level to enable them to meet at least their basic needs, and complies with relevant equal pay and working hours directives. It provides relevant training and opportunities for employees, and endeavors to assist them to achieve a work-life balance.

Environment and Development

- Committed to sustainable development, and endeavors to ensure its services achieve improvements in national development targets.
- Encourages the development and use of environmentally friendly technologies within its sphere of influence.
- Takes due account of prior environmental impact assessments for relevant business opportunities.

Stakeholders

- Demonstrates high standards of corporate governance to its shareholders;
- Recognizes the value of its employees as a key asset and provides opportunities to improve their skills and capabilities in order to raise their economic and social opportunities;
- Aims to be recognized by its clients as a leading partner in their development, by delivering effective results through professional advice, expert training and practical support; and
- Promotes fair competition (including respect for intellectual property rights) and is professional, impartial and equitable in its selection and payment of suppliers.

Integrity and Conduct

Discoverpoint adheres strictly to its *Conduct of Business Principles* and as such:

does not give or accept bribes or other illegal inducements;

has no links with any political party and does not make political contributions;

respects and adheres to laws in countries where it operates;

is not party to price fixing or other anti-competitive practices; and

is not party to money laundering, insider dealing or tax evasion

Community Relations

Makes allocations to further its social and developmental objectives;

Endeavors to partner non-governmental organizations, private companies and local communities to contribute to the empowerment of civil society; and

Supports charities and charitable projects.



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Global HQ

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Africa HQ (Nigeria)

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East Africa Partner HQ (Uganda)

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 88 Luthuli Ave, Bugolobi, Kampala, Uganda
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